Amtrak Office of Inspector General

Evaluation Report E-09-02

Financial Impact of Equipment Delays

March 25, 2009



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Executive Summary

Amtrak's OIG has been evaluating the efficiency and effectiveness of Amtrak's rolling stock maintenance program for several years. During this period, we noticed that Amtrak had a difficult time quantifying the monetary benefits associated with improved equipment reliability. The objective of this study was to provide Amtrak with a tool to assess the economic benefits of investing in initiatives to improve the reliability of equipment. Having the ability to quantify the benefits of proposed initiatives will not only enhance the business cases of new proposals, but also provide a means to prioritize programs vying for scarce resources.

Results

The revenue impact of equipment related train delays has been quantified in terms of revenue loss per delay minute and total annual revenue loss by type of equipment. As shown in the following table, we estimated that Amtrak lost more than \$13 million in revenue as a result of 284,351 minutes of equipment related delays in FY07. The total annual revenue loss due to equipment related delays reaches \$3.0 million for the P42 locomotives and for the Acela trainsets. This information should be very helpful in determining which equipment maintenance programs to focus on and what revenue gains should be anticipated from any changes that positively impact equipment reliability.

FY07 Revenue Loss Due to Equipment Delays

		T	otal Rev	FY 07 Total		
	FY07 Delay	FY07 Delay Mins per		Loss per		Rev Loss
Equipment	Mins	Mins 10K Miles Delay Min (\$)			(\$000's)	
						_
P42s	115,731	37.33	\$	25.71	\$	2,975.58
Acela	13,525	7.02	\$	218.63	\$	2,956.94
AEM7s/HHPs	41,321	52.33	\$	50.76	\$	2,097.47
F59s	26,166	49.84	\$	61.47	\$	1,608.41
P32DMs	10,358	45.73	\$	87.42	\$	905.44
Amfleet Is	14,648	2.40	\$	59.27	\$	868.17
Superliners	18,565	2.29	\$	26.97	\$	500.74
California cars	8,505	8.36	\$	34.33	\$	291.96
Amfleet IIs	12,003	4.94	\$	22.94	\$	275.34
Talgo	1,199	4.10	\$	140.26	\$	168.23
Heritage	6,567	3.88	\$	20.52	\$	134.73
Viewliners	4,806	5.09	\$	20.69	\$	99.44
Horizons	4,535	3.69	\$	19.76	\$	89.63
Surfliners	2,407	3.41	\$	35.00	\$	84.26
Metro Cab Coach	3,112	40.21	\$	14.17	\$	44.10
F40CabBag	403	4.15	\$	48.69	\$	19.62
P40s	487	13.51	\$	18.74	\$	9.13
NC Cars	11	0.36	\$	9.60	\$	0.10
Total	284,351	9.69	\$	46.17	\$	13,129.30

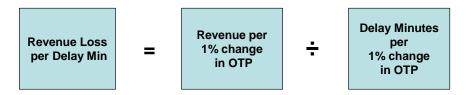
Introduction

As part of its goal to improve Amtrak's financial performance, Amtrak's OIG has been evaluating the costs and benefits associated with various rolling stock maintenance programs. Our previous evaluation of the Financial Impact of Improved Long Distance Trains On-Time Performance (E-06-05) has shown that there is a direct correlation between equipment reliability and train OTP, and between train OTP and train revenue. The objective of this study is to quantify a relationship between revenue and delay minutes by equipment type. This will enable Amtrak to determine the financial benefit of investing in initiatives to improve equipment reliability.

This report presents our results and documents the approach we used to estimate the revenue loss due to equipment delays.

Methodology

The following process is used to estimate the benefit (greater ticket revenues) of improving the reliability of each type of Amtrak's rolling stock. Since Amtrak maintains its OTP and Delay Minutes by route, the revenue benefit of improving the reliability of train service (reducing delay minutes) is calculated as shown below.



This relationship quantifies the revenue lost or gained from each change in delay minute for a specific route. The financial impact of specific equipment reliability is calculated as shown below by multiplying the Revenue per Delay Minute ratio for a route by the number of delay minutes experienced by this type of equipment on this route.



Due to the market's reaction to new initiatives and perception to improvement, there will be a time lag between improved equipment reliability and the resulting revenue gains.

¹ The study focused solely on ticket revenues to estimate financial benefit. Our previous study showed that revenue gains were by far the greatest financial benefit to reduced delays.

Finally, the total revenue impact from improving the reliability of each equipment type is obtained by adding up the revenue impact from all routes on which the equipment operated.

The following sections provide the detailed explanations how each of these factors are developed.

OTP versus Delay Minutes

As previously stated, Amtrak's OIG had established that there is a relationship between the OTP of its Long Distance Trains and the number of delay minutes that were incurred by the trains operating on these routes. This new study quantifies this relationship for all Amtrak routes by performing a correlation analysis between the monthly OTP and the monthly delay minutes for each route over a three year period. The delay minutes were measured on a delay minutes per 10,000 train mile basis to normalize the data for differences in the number of monthly train miles operated.

Using three years of data (FY05 through FY07) from Amtrak's On Time Performance and Delay Reporting System, the relationship between Delay Minutes (per 10K train miles) and OTP for each route was derived by plotting OTP against Delay Minutes (per 10K Train Miles) for each month². The best-fit trend (highest R-squared correlation coefficient)³ was then applied to the graph to determine the number of delay minutes that would need to be reduced to increase OTP by 1 percent⁴ -- see the example for the Coast Starlight on the next page. The graphs for the rest of the routes are contained in Appendix I.

In a linear relationship, where the slope of the line is constant, the change in delay minutes for every 1% change in OTP is the same for all points along the linear graph. In a non-linear relationship, the change in delay minutes depends on the base level of the OTP, which is where along the curve line the 1% change in OTP takes place. Consequently, for routes with a non-linear relationship, the change in Delay Minutes was derived with consideration given to the average % OTP in FY07. In the example shown in Figure 1 for the Coast Starlight, with an average base OTP of 23%, the OTP range is taken from 20% OTP to 30% OTP. The corresponding difference in Delay Minutes is 200, (Delay Minutes from 2,560 at 30% OTP to 2,760 at 20% OTP). Therefore, the change per 1% of OTP is

Logarithmic – best fit when rate of change increases or decreases quickly and levels out.

² In some cases, the data used was adjusted for service realignment, such as Illinois/Missouri services, significant schedule changes, and zero OTP data points.

³ The correlation coefficient shows the magnitude of strength (strong or weak) and direction (positive or negative) between two variables.

Linear – best fit when pattern resembles a straight line.

Exponential – best fit curve line when data values rises or fall at increasingly higher rates.

⁴ Sometimes, the trend line from the next best R-squared value was used when the formula for the best-fit trend line lacked the precision to accurately determine the relationship.

estimated to be 20 Delay Minutes per 10K TMs (200 Delay Minutes divided by 10%).

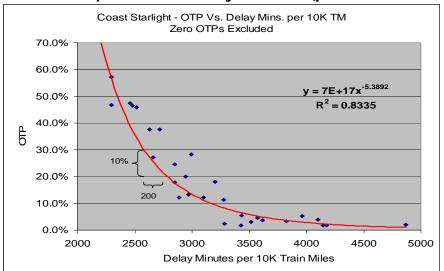


Figure 1 – Example OTP vs. Delay Minutes (per 10K Train Miles)

Revenue Versus OTP

Our analysis used the data provided by Amtrak's Market Research department that quantifies the relationship between revenue and OTP – see Appendix II. As illustrated in the following data for the Coast Starlight, Market Research provided us a matrix that, using FY07 performance as a base, quantifies the changes in revenue that are estimated to occur for changes in OTP and also for changes in trip time. For example, if the OTP of the Coast Starlight is improved from its FY07 performance level (i.e., 20% OTP and 35:22 running time), the revenue impact of each 1% improvement in OTP is estimated as a 1/10 of the \$110,000 revenue change between 20% OTP and 30% OTP, or \$11,000.

Figure 2 – Example Revenue vs. OTP

Coast Starlight Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

		(FY07 Base*)	Seattle-Lo	s Angeles Tra	vel Time**	
		35:22	35:52	36:22	36:52	37:22
(FY07 Base*)	20%		-\$0.54	-\$1.12	-\$1.70	-\$2.26
	30%	+\$0.11	-\$0.43	-\$1.02	-\$1.60	-\$2.16
0	40%	+\$0.62	+\$0.08	-\$0.52	-\$1.11	-\$1.69
Route OTP	50%	+\$1.82	+\$1.25	+\$0.62	+\$0.01	-\$0.59
2	60%	+\$3.36	+\$2.77	+\$2.11	+\$1.46	+\$0.83
	70%	+\$4.54	+\$3.92	+\$3.24	+\$2.57	+\$1.92
	80%	+\$5.22	+\$4.59	+\$3.89	+\$3.21	+\$2.54
	90%	+\$5.57	+\$4.93	+\$4.23	+\$3.54	+\$2.86

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

^{**} all travel time changes applied to times between Eugene, OR and San Luis Obispo, CA

Revenue Loss per Delay Minute by Route

As described in the Methodology section, the amount of revenue that is associated with each train delay can be calculated as follows:

$$\frac{REV}{DMin/(10K_TM)} = \frac{REV}{1\% OTP} \div \frac{DMins/(10K_TM)}{1\% OTP}$$

When the change in Revenue per 1% change OTP is divided by the change in Delay Minutes per 1% improvement in OTP, the product is the change in Revenue per Delay Minute.

Using the data for the Coast Starlight as an example:

= \$550 per DMin (per 10K TMs)

To get to Revenue per Delay Minutes, this result is multiplied by the inverse of the number of 10K TMs.

$$\frac{\text{Re }v}{DMin/(10K_TM)} X \frac{1}{10K_TMs} = \frac{\text{Re }v}{DelayMin}$$

Following the Coast Starlight example with 943,000 TMs for the Coast Starlight in FY07 (94.3 10K TMs), the Revenue per Delay Minute is:

- = (\$550 per DMin per 10k TM) X (1/94.3 10K TMs)
- = \$5.83 per Delay Minute

This calculation was done for every route and the resulting Revenue impact per Delay Minute for all routes is shown in Table 1 on the next page.

Table 1 - Estimated Revenue Impact per Delay Minute per 10K Train Miles

	FY07								
	-		Change in	(Change in			R	evenue
			Delay Mins per	Αı	nnual Rev.			L	oss per
			10K TM per 1%		per 1 %	Ar	nual Rev Per	Inc	remental
	Train Miles		Improvement in	c	Change in	D	elay Min per	De	lay Min.
NEC	Operated		OTP		TP \$(000s)		k TM \$(000's)		(\$)
1120	Operated		• • • • • • • • • • • • • • • • • • • •	•	4(0000)		ι τ φ(σσσ σ)		(Ψ)
Acela	3,191,152		15.5	\$	1,080.00	\$	69.77	\$	218.63
Regional (1)	5,760,846		25.7	\$	976.43	\$	37.98	\$	65.93
rtogional (1)	0,700,040		20.7	Ψ	070.40	Ψ	07.00	Ψ	00.00
Long Distance									
Auto Train (2)	618,063		11.1	\$	121.00	\$	10.87	\$	175.90
Zephyr (3)	1,712,075		17.7	\$	14.00	\$	0.79	\$	4.62
Capitol Ltd. (3)	569,872		22.2	\$	4.00	\$	0.79	\$	3.16
Capitol Ltd. (3) Cardinal (4)	325,083		28.0	\$	18.33	\$	0.18	\$	20.16
				\$				\$	
City of New Orleans	682,043		33.1		4.29	\$	0.13	Ф \$	1.90 5.83
Coast Starlight (3) Crescent	943,277 947,178		20.0 20.4	\$ \$	11.00 110.00	\$	0.55 5.38	9	56.82
Empire Builder	1,839,750		16.0	Ф \$	92.00	\$	5.76	\$	31.31
•									
Lake Shore Ltd.	809,344		44.3	\$	36.36	\$	0.82	\$	10.14
Silver Services	2,634,799		29.4	\$	137.14	\$	4.67	\$	17.73
Southwest Chief	1,605,182		14.0	\$	117.50	\$	8.40	\$	52.32
Sunset Ltd. (3)	616,089		56.8	\$	2.50	\$	0.04	\$	0.71
Texas Eagle	929,152		29.8	\$	34.29	\$	1.15	\$	12.39
State Supported and Other		e (•	0.4.00		4.70	_	45.40
Capitol Corridor	1,146,051		48.5	\$	84.00	\$	1.73	\$	15.10
Cascades	869,000		36.1	\$	440.00	\$	12.19	\$	140.26
Downeaster	325,463		32.8	\$	20.00	\$	0.61	\$	18.74
Carolinian (3)	496,193		27.0	\$	22.14	\$	0.82	\$	16.51
Empire (5)	2,076,980		39.7	\$	751.37	\$	18.94	\$	91.17
Heartland Flyer (3)	141,133		31.2	\$	3.13	\$	0.10	\$	7.11
Hiawatha	427,541		97.8	\$	20.00	\$	0.20	\$	4.78
Hoosier	81,754		55.8	\$	2.50	\$	0.04	\$	5.48
Illinois (6)	1,573,412		31.1	\$	150.50	\$	4.84	\$	30.76
Keystone (7)	1,340,883		20.0	\$	38.00	\$	1.90	\$	14.17
Michigan (8)	995,605		32.0	\$	87.17	\$	2.73	\$	27.39
Missouri (4, 9)	356,853		47.8	\$	5.88	\$	0.12	\$	3.45
Pacific Surfliner	1,607,006		38.8	\$	218.00	\$	5.62	\$	35.00
Pennsylvanian	321,618		28.7	\$	16.67	\$	0.58	\$	18.03
Piedmont	123,665		28.1	\$	3.33	\$	0.12	\$	9.60
San Joaquins	1,343,304		29.5	\$	237.14	\$	8.04	\$	59.84
	,,,-			*		,			
	·								

Notes:

- (1) Includes Vermonter, WAS-NPN, NHV-SPG
- (2) Used delta revenue at 70% 80% range to reflects post-schedule change OTP
- (3) Excluded Zero OTP datapoints in determining OTP/Delay Mins per 10K TM relationship.
- (4) Used FY07 datapoints only schedule change in Oct FY06.
- (5) Includes Ethan Allen, Adirondack, Albany-Nia Falls
- (6) 2 years data used due to change in service from FY05 to FY06. Includes CHI-CDL, CHI-QCY
- (7) FY07 datapoints only Major schedule change due to infrastructure projects
- (8) Includes Blue Water (CHI-Pt. Huron), Pere Marquette (CHI-G. Rapids)
- (9) 2 years data used due to change in service from FY05 to FY06.

As previously stated, the Route Revenue Loss per Delay Minute was multiplied by the equipment delays in FY07 for each route. The financial impact due to specific equipment type was derived by consolidating the losses for each equipment type and their corresponding delay minutes from all routes.

Annual Minutes of Train Delays by Equipment Type

The annual minutes of train delays was developed by first determining by route the number of minutes of delay due to either car or engine failures and then determining the delays associated with each type of equipment, such as Superliners, Heritage, P42s, etc.

We extracted the FY07 equipment delay minutes by route from Amtrak's On Time Performance and Delay Reporting System. In this study, we were only interested in equipment delays and therefore extracted the minutes for all delay codes associated with equipment. They are:

CAR - Car failures

ENG – Engine failures

ITM – Initial Terminal delay due to Mechanical

CCR – Cab Car failures⁵

In this system, ITM (Initial Terminal delays due to Mechanical) is a generic code that does not identify the type of car or locomotive that caused the delay. Therefore, we allocated the ITM delay minutes to CARs and ENGs in proportion to their respective delay minutes. In some cases, like Acela, only one type of equipment is used. However, for routes that operated with more than one type of equipment, CAR delays were allocated to the different car types in proportion to the respective car miles for each car type as identified in Amtrak Route Profitability System (RPS). In our exercise, we disregarded occasionally used equipment that we considered not material in this analysis; i.e., equipment with relatively low car miles in RPS. Similarly for locomotives, if a route used both Electric and Diesel locomotives, we allocated the ENG delay minutes in proportion to the locomotive miles for that route.

A sample of how delay minutes were proportioned to specific types of equipment is shown in Figure 3 on the next page.

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⁵ Revenue impacts for Cab Car failures were not considered in cases where the magnitude of the delays is not material relative to the delays caused by CARs and ENGs.

Figure 3 – Allocation of Delay Minutes to Specific Equipment Type

Equipment CAR	Delays 1,762	Allocate ITM 768	Total <u>Delays</u> 2,530	Allocate Equip Typ		Equipment	RPS <u>Car Miles</u>
				<u>L</u> ⇒ 2,1	55	Superliners	9,122,832
				<u>r</u> ⇒ 3	75	Heritage	1,587,652
ENG	4,989	2,173	7,162	7,1	62	P42	
IТМ	2,941	பி					
CCR	9	(Insignific	ant - ignore	d)			

Impact of Delays by Equipment Type

The revenue impact due to delays attributable to equipment type for each route was calculated by multiplying the total delay minutes in FY07 attributable to each type of equipment by the route revenue loss per delay minute from Table 1. A sample calculation is show in Figure 4 below for the Coast Starlight example.

Figure 4 – Coast Starlight Revenue Loss by Equipment Type

Equipment	Delay <u>Minutes</u>	Loss <u>Per Min</u>	al FY07 s (\$000)
Superliners	2,155	\$ 5.83	\$ 12.56
Heritage	375	\$ 5.83	\$ 2.19
P42	7,162	\$ 5.83	\$ 41.76

Results

Finally, the revenue impact attributable to delays for each equipment type was derived by consolidating the Delay Minutes and the Revenue Loss per Delay Minute by equipment type for all routes shown in Table 2 on the next page. These results provide a means to quantify the revenue impact of proposed investments in Amtrak's rolling stock. For every investment in equipment reliability, we first need to estimate its impact on delays resulting from improvement in reliability. The revenue impact can then be estimated using the relationship identified in the tables linking equipment delays to revenue⁶.

⁶

⁶ The results are based on service characteristics and equipment consists in effect in FY07. Changes in schedules, consists or performance will affect the results for individual routes and could affect the overall results, depending on the magnitude of the changes. Therefore, periodic updates to this study are recommended.

Table 2 – Revenue Impact Due to Equipment Delays

Equipment/Services	Delay Mins	L	otal Rev oss per ay Min (\$)	F	Y 07 Total Rev Loss (\$000's)
<u>Acela</u>	13,525	\$	218.63	\$	2,956.94
Amfleet Is Regional Crescent	8,841 20	\$ \$	65.93 56.82	\$ \$	582.87 1.12
Lake Shore Ltd	123	\$	10.14	\$	1.25
Silver Services Cascades	651 180	\$ \$	17.73 140.26	\$ \$	11.54 25.19
Downeaster	113	\$	18.74	\$	2.11
Carolinian Empire	666 2,197	\$ \$	16.51 91.17	\$ \$	10.99 200.27
Illinois	212	\$	30.76	\$	6.52
Keystone Michigan	1,200 172	\$ \$	14.17 27.39	\$ \$	17.01 4.72
Missouri	25	\$	3.45	\$	0.08
Pennsylvanian	249 14,648	<u>\$</u> \$	18.03 59.27	<u>\$</u> \$	4.50 868.17
	14,040	Ψ	00.21	Ψ	000.17
<u>AEM7s/HHPs</u> Regional	28,542	\$	65.93	\$	1,881.66
Cardinal	415	\$	20.16	\$	8.37
Crescent	548	\$ \$	56.82	\$ \$	31.13
Silver Services Keystone	2,015 9,362	э \$	17.73 14.17	э \$	35.74 132.65
Pennsylvanian	439	\$	18.03	\$	7.91
	41,321	\$	50.76	\$	2,097.47
Superliners	000	Φ.	475.00	•	4.45.70
AutoTrain Zephyr	828 2,598	\$ \$	175.90 4.62	\$ \$	145.70 12.00
Capitol Ltd	2,416	\$	3.16	\$	7.62
City of New Orleans Coast Starlight	900 2,155	\$ \$	1.90 5.83	\$ \$	1.71 12.56
Empire Builder	4,004	\$	31.31	\$	125.37
Southwest Chief Sunset Ltd	2,974 412	\$ \$	52.32 0.71	\$ \$	155.59 0.29
Texas Eagle	1,682	\$	12.39	\$	20.84
Capitol Corridor	270	\$	15.10	\$	4.08
Cascades Heartland Flyer	67 115	\$ \$	140.26 7.11	\$ \$	9.46 0.81
Pacific Surfliners	134	\$	35.00	\$	4.68
Missouri	11 18,565	<u>\$</u> \$	3.45 26.97	<u>\$</u> \$	0.04 500.74
D40-					
<u>P42s</u> Regional	5,039	\$	65.93	\$	332.22
AutoTrain	1,901	\$	175.90	\$	334.33
Zephyr Capitol Ltd	10,149 4,830	\$ \$	4.62 3.16	\$ \$	46.86 15.24
Cardinal	2,067	\$	20.16	\$	41.68
City of New Orleans Coast Starlight	2,906 7,162	\$ \$	1.90 5.83	\$ \$	5.51 41.74
Crescent	4,407	\$	56.82	\$	250.40
Empire Builder Lake Shore Ltd	9,575 6,245	\$ \$	31.31 10.14	\$ \$	299.83 63.33
Silver Services	13,458	\$	17.73	\$	238.67
Southwest Chief Sunset Ltd	10,242 3,136	\$ \$	52.32 0.71	\$ \$	535.91 2.24
Texas Eagle	4,958	\$	12.39	\$	61.44
Carolinian	3,016	\$	16.51	\$	49.80
Heartland Flyer Hiawatha	323 1,922	\$ \$	7.11 4.78	\$ \$	2.30 9.19
Hoosier	550	\$	5.48	\$	3.02
Illinois Michigan	9,118 11,941	\$ \$	30.76 27.39	\$ \$	280.43 327.03
Missouri	1,086	\$	3.45	\$	3.74
Pennsylvanian	1,701 115,731	<u>\$</u> \$	18.03 25.71	<u>\$</u> \$	30.67 2,975.58
					,
<u>P40s</u> Downeaster	487	\$	18.74	\$	9.13
23111000101	407	Ψ	10.74	Ψ	5.15

Table 2 – Revenue Impact Due to Equipment Delays (Con't)

	•	• •		, ,			
		Total Re	v F	Y 07 Total			
E!	D - I 14!	Loss per		Rev Loss			
Equipment/Services	Delay Mins	Delay Min	(\$)	(\$000's)			
Amfleet IIs							
Cardinal	685	\$ 20.	16 \$	13.82			
Crescent	1,298	\$ 56.	82 \$	73.74			
Lake Shore Ltd	1,678	\$ 10.		17.02			
Silver Services	7,474	\$ 17.		132.55			
Carolinian	•						
	84			1.38			
Empire	310	\$ 91.		28.29			
Pennsylvanian	474	\$ 18.		8.55			
	12,003	\$ 22.	94 \$	275.34			
<u>Viewliners</u>							
Cardinal	178	\$ 20.	16 \$	3.59			
Crescent	527	\$ 56.		29.92			
Lake Shore Ltd	897	\$ 10.		9.10			
Silver Services	3,205	\$ 17.		56.84			
	4,806	\$ 20.	69 \$	99.44			
<u>Heritage</u>							
	000	Φ 4	00 f	4 5 7			
Zephyr	339		62 \$	1.57			
Capitol Ltd	331		16 \$	1.04			
Coast Starlight	375	\$ 5.	83 \$	2.19			
Crescent	532	\$ 56.	82 \$	30.21			
Empire Builder	415	\$ 31.		13.00			
Lake Shore Ltd	765	\$ 10.		7.76			
Silver Services	3,130	\$ 17.		55.50			
Southwest Chief	392	\$ 52.	32 \$	20.52			
Sunset Ltd	43	\$ O.	71 \$	0.03			
Carolinian	125	\$ 16.		2.07			
Heartland Flyer	121		11 \$	0.86			
rieartiarid riyer							
	6,567	\$ 20.	52 \$	134.73			
<u>Horizons</u>							
Cardinal	39	\$ 20.	16 \$	0.78			
Hiawatha	603		78 \$	2.89			
Hoosier	1,050		48 \$	5.75			
Illinois	1,243	\$ 30.	76 \$	38.24			
Michigan	1,306	\$ 27.	39 \$	35.77			
Missouri	129	\$ 3.	45 \$	0.45			
Pacific Surfliners	164	\$ 35.		5.75			
r acinc ourniners							
	4,535	\$ 19.	76 Þ	89.63			
<u>F59s</u>							
Capitol Corridor	5,278	\$ 15.	10 \$	79.69			
Cascades	5,932	\$ 140.		831.95			
Pacific Surfliners	7,527	\$ 35.		263.45			
Piedmont	224		60 \$	2.15			
San Joaquins	7,205	\$ 59.		431.17			
	26,166	\$ 61.	47 \$	1,608.41			
<u>Surfliners</u>							
Pacific Surfliners	2 222	e 25	OO #	77.82			
	2,223	\$ 35.					
Pacific Surfliners	184	\$ 35.		6.44			
	2,407	\$ 35.	00 \$	84.26			
California cars							
Capitol Corridor	4,720	\$ 15.	10 \$	71.27			
Capitol Corridor	130	\$ 15.		1.96			
San Joaquins	3,615	\$ 59.		216.33			
San Joaquins	40_	_\$ 59.	84 \$	2.39			
	8,505	\$ 34.	33 \$	291.96			
DOODMa							
P32DMs							
Lake Shore Ltd	480	\$ 10.		4.87			
Empire	9,878	\$ 91.	17 \$	900.58			
	10,358	\$ 87.	42 \$	905.44			
<u>Talgo</u>							
	4.400	Φ 440	00 A	400.00			
Cascades	1,199	\$ 140.	26 \$	168.23			
Metro Cab Coach							
Keystone	3,112	\$ 14.	17 \$	44.10			
- 🗸							
NC Cars							
Piedmont	11	\$ 9.	60 \$	0.10			
F40CabBag							
		¢ 440	26 ^	0.00			
Cascades	66	\$ 140.		9.26			
Illinois	337	\$ 30.		10.36			
	403	\$ 48.	69 \$	19.62			
Total	284,351	\$ 46.	17 \$	13,129.30			
· 	,			-,			

Since Amtrak does not directly benefit from increases in revenue on all routes, the total revenue loss was also broken down between State revenue loss and Amtrak revenue loss shown in Table 2B below.

Table 2B – Revenue Impact Due to Equipment Delays

Equipment/Services	Delay Mins	Lo	otal Rev oss per ay Min (\$)	F	Y 07 Total Rev Loss (\$000's)	State Rev Loss per Delay Min (\$)	FY 07 State Rev Loss (\$000's)	L	ntrak Rev oss per ay Min (\$)	R	07 Amtrak ev Loss (\$000's)
Acela	13,525	\$	218.63	\$	2,956.94	• , ,	· · · · · · · · · · · · · · · · · · ·	\$	218.63	\$	2,956.94
	10,122	<u> </u>		•				<u> </u>			
Amfleet Is Regional	8,841	\$	65.93	\$	582.87			\$	65.93	\$	582.87
Crescent	20	\$	56.82	\$	1.12			\$	56.82	\$	1.12
Lake Shore Ltd	123	\$	10.14	\$	1.25			\$	10.14	\$	1.25
Silver Services	651	\$	17.73	\$	11.54			\$	17.73	\$	11.54
Cascades	180	\$	140.26	\$	25.19			\$	140.26	\$	25.19
Downeaster Carolinian	113 666	\$ \$	18.74 16.51	\$ \$	2.11 10.99			\$ \$	18.74 16.51	\$ \$	2.11 10.99
Empire	2,197	\$	91.17	\$	200.27 ((1)		\$ \$	91.17	\$	200.27
Illinois	212	\$	30.76	\$	6.52	(-)		\$	30.76	\$	6.52
Keystone	1,200	\$	14.17	\$	17.01			\$	14.17	\$	17.01
Michigan	172	\$	27.39	\$	4.72			\$	27.39	\$	4.72
Missouri Pennsylvanian	25 249	\$ \$	3.45 18.03	\$ \$	0.08 4.50			\$ \$	3.45 18.03	\$ \$	0.08 4.50
rennsylvanian	14,648	\$	59.27	\$	868.17			\$	59.27	\$	868.17
AEM7s/HHPs											
Regional	28,542	\$	65.93	\$	1,881.66			\$	65.93	\$	1,881.66
Cardinal	415	\$	20.16	\$	8.37			\$	20.16	\$	8.37
Crescent	548	\$	56.82	\$	31.13			\$	56.82	\$	31.13
Silver Services	2,015 9,362	\$ \$	17.73 14.17	\$ \$	35.74 132.65			\$ \$	17.73 14.17	\$ \$	35.74 132.65
Keystone Pennsylvanian	439	\$	18.03	\$	7.91			\$ _\$	18.03	\$	7.91
	41,321	\$	50.76	\$	2,097.47			\$	50.76	\$	2,097.47
<u>Superliners</u>											
AutoTrain	828	\$	175.90	\$	145.70			\$	175.90	\$	145.70
Zephyr	2,598	\$	4.62	\$	12.00			\$	4.62	\$	12.00
Capitol Ltd	2,416 900	\$ \$	3.16	\$ \$	7.62			\$ \$	3.16	\$ \$	7.62 1.71
City of New Orleans Coast Starlight	2,155	э \$	1.90 5.83	э \$	1.71 12.56			э \$	1.90 5.83	Ф \$	12.56
Empire Builder	4,004	\$	31.31	\$	125.37			\$	31.31	\$	125.37
Southwest Chief	2,974	\$	52.32	\$	155.59			\$	52.32	\$	155.59
Sunset Ltd	412	\$	0.71	\$	0.29			\$	0.71	\$	0.29
Texas Eagle	1,682	\$	12.39	\$	20.84			\$	12.39	\$	20.84
Capitol Corridor Cascades	270 67	\$ \$	15.10 140.26	\$ \$	4.08 9.46			\$ \$	15.10 140.26	\$ \$	4.08 9.46
Heartland Flyer	115	\$	7.11	\$	0.81			\$	7.11	\$	0.81
Pacific Surfliners	134	\$	35.00	\$	4.68			\$	35.00	\$	4.68
Missouri	11	\$	3.45	\$	0.04			\$	3.45	\$	0.04
	18,565	\$	26.97	\$	500.74			\$	26.97	\$	500.74
P42s	5,039	æ	65.93	\$	332.22			\$	65.93	\$	332.22
Regional AutoTrain	1,901	\$ \$	175.90	э \$	334.33			э \$	175.90	Ф \$	334.33
Zephyr	10,149	\$	4.62	\$	46.86			\$	4.62	\$	46.86
Capitol Ltd	4,830	\$	3.16	\$	15.24			\$	3.16	\$	15.24
Cardinal	2,067	\$	20.16	\$	41.68			\$	20.16	\$	41.68
City of New Orleans	2,906	\$ \$	1.90	\$ \$	5.51			\$ \$	1.90	\$ \$	5.51
Coast Starlight Crescent	7,162 4,407	\$ \$	5.83 56.82		41.74 250.40			\$ \$	5.83 56.82	\$	41.74 250.40
Empire Builder	9,575	\$	31.31	\$	299.83			\$	31.31	\$	299.83
Lake Shore Ltd	6,245	\$	10.14	\$	63.33			\$	10.14	\$	63.33
Silver Services	13,458	\$	17.73	\$	238.67			\$	17.73	\$	238.67
Southwest Chief Sunset Ltd	10,242 3,136	\$ \$	52.32 0.71	\$ \$	535.91 2.24			\$ \$	52.32 0.71	\$ \$	535.91 2.24
Texas Eagle	4,958	\$ \$	12.39	\$	61.44			\$	12.39	\$	61.44
Carolinian	3,016	\$	16.51	\$	49.80			\$	16.51	\$	49.80
Heartland Flyer	323	\$	7.11	\$	2.30			\$	7.11	\$	2.30
Hiawatha	1,922	\$	4.78	\$	9.19			\$	4.78	\$	9.19
Hoosier Illinois	550 0.118	\$ \$	5.48	\$ \$	3.02			\$ \$	5.48 30.76	\$	3.02
Michigan	9,118 11,941	\$ \$	30.76 27.39	ъ \$	280.43 327.03			\$ \$	27.39	\$ \$	280.43 327.03
Missouri	1,086	\$	3.45	\$	3.74			\$	3.45	\$	3.74
Pennsylvanian	1,701	\$	18.03	\$	30.67			\$	18.03	\$	30.67
	115,731	\$	25.71	\$	2,975.58			\$	26.88	\$	2,975.58
<u>P40s</u>		_	40.7:	•			<u> </u>				
Downeaster	487	\$	18.74	\$	9.13	\$ 18.74	\$ 9.13 (2)			

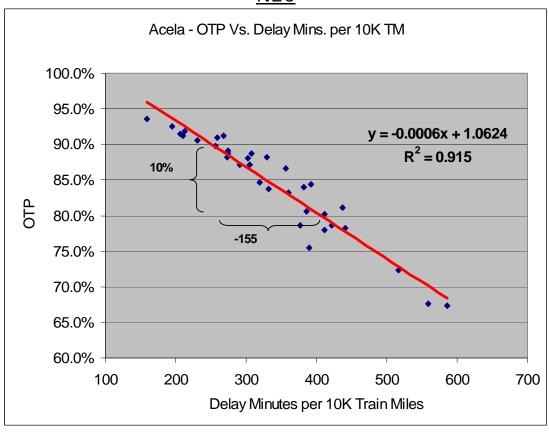
Table 2B – Revenue Impact Due to Equipment Delays (Con't)

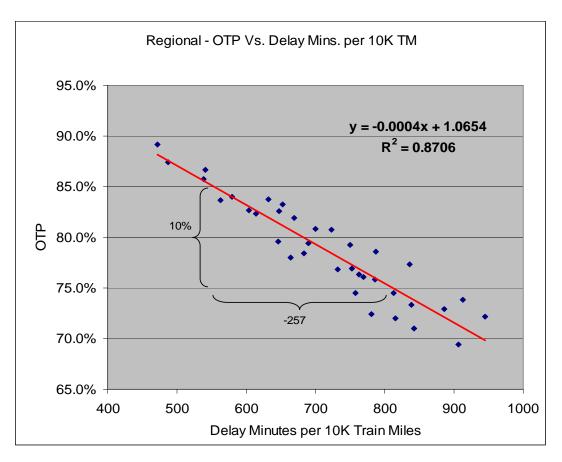
Equipment/Services	Delay Mins	Total Rev Loss per Delay Min (\$)	FY 07 Total Rev Loss (\$000's)	State Rev Loss per Delay Min (\$)	FY 07 State Rev Loss (\$000's)	Amtrak Rev Loss per Delay Min (\$)	FY 07 Amtrak Rev Loss (\$000's)
Amfleet IIs Cardinal Crescent Lake Shore Ltd Silver Services Carolinian Empire Pennsylvanian	685 1,298 1,678 7,474 84 310 474 12,003	\$ 20.16 \$ 56.82 \$ 10.14 \$ 17.73 \$ 16.51 \$ 91.17 \$ 18.03 \$ 22.94	\$ 13.82 \$ 73.74 \$ 17.02 \$ 132.55 \$ 1.38 \$ 28.29 (\$.8.55 \$ 275.34	1)		\$ 20.16 \$ 56.82 \$ 10.14 \$ 17.73 \$ 16.51 \$ 91.17 \$ 18.03 \$ 22.94	\$ 13.82 \$ 73.74 \$ 17.02 \$ 132.55 \$ 1.38 \$ 28.29 \$ 8.55 \$ 275.34
Viewliners Cardinal Crescent Lake Shore Ltd Silver Services	178 527 897 3,205 4,806	\$ 20.16 \$ 56.82 \$ 10.14 \$ 17.73 \$ 20.69	\$ 3.59 \$ 29.92 \$ 9.10 \$ 56.84 \$ 99.44			\$ 20.16 \$ 56.82 \$ 10.14 \$ 17.73 \$ 20.69	\$ 3.59 \$ 29.92 \$ 9.10 \$ 56.84 \$ 99.44
Heritage Zephyr Capitol Ltd Coast Starlight Crescent Empire Builder Lake Shore Ltd Silver Services Southwest Chief Sunset Ltd Carolinian Heartland Flyer	339 331 375 532 415 765 3,130 392 43 125 121 6,567	\$ 4.62 \$ 3.16 \$ 5.83 \$ 56.82 \$ 31.31 \$ 10.14 \$ 17.73 \$ 52.32 \$ 0.71 \$ 16.51 \$ 7.11 \$ 20.52	\$ 1.57 \$ 1.04 \$ 2.19 \$ 30.21 \$ 13.00 \$ 7.76 \$ 55.50 \$ 20.52 \$ 0.03 \$ 2.07 \$ 0.86 \$ 134.73			\$ 4.62 \$ 3.16 \$ 5.83 \$ 56.82 \$ 31.31 \$ 10.14 \$ 17.73 \$ 52.32 \$ 0.71 \$ 16.51 \$ 7.11 \$ 20.52	\$ 1.57 \$ 1.04 \$ 2.19 \$ 30.21 \$ 13.00 \$ 7.76 \$ 55.50 \$ 20.52 \$ 0.03 \$ 2.07 \$ 0.86 \$ 134.73
Horizons Cardinal Hiawatha Hoosier Illinois Michigan Missouri Pacific Surfliners	39 603 1,050 1,243 1,306 129 164 4,535	\$ 20.16 \$ 4.78 \$ 5.48 \$ 30.76 \$ 27.39 \$ 3.45 \$ 35.00 \$ 19.76	\$ 0.78 \$ 2.89 \$ 5.75 \$ 38.24 \$ 35.77 \$ 0.45 \$ 5.75 \$ 89.63			\$ 20.16 \$ 4.78 \$ 5.48 \$ 30.76 \$ 27.39 \$ 3.45 \$ 35.00 \$ 19.76	\$ 0.78 \$ 2.89 \$ 5.75 \$ 38.24 \$ 35.77 \$ 0.45 \$ 5.75 \$ 89.63
E59s Capitol Corridor Cascades Pacific Surfliners Piedmont San Joaquins	5,278 5,932 7,527 224 7,205 26,166	\$ 15.10 \$ 140.26 \$ 35.00 \$ 9.60 \$ 59.84 \$ 61.47	\$ 79.69 \$ 831.95 \$ 263.45 \$ 2.15 \$ 431.17 \$ 1,608.41	\$ 140.26 \$ 59.84 \$ 96.15	\$ 831.95 (3) \$ 431.17 (4) \$ 1,263.12	\$ 15.10 \$ 35.00 \$ 9.60 \$ 26.50	\$ 79.69 \$ 263.45 \$ 2.15 \$ 345.30
Surfliners Pacific Surfliners Pacific Surfliners	2,223 184 2,407	\$ 35.00 \$ 35.00 \$ 35.00	\$ 77.82 \$ 6.44 \$ 84.26		-	\$ 35.00 \$ 35.00 \$ 35.00	\$ 77.82 \$ 6.44 \$ 84.26
California cars Capitol Corridor Capitol Corridor San Joaquins San Joaquins	4,720 130 3,615 40 8,505	\$ 15.10 \$ 15.10 \$ 59.84 \$ 59.84 \$ 34.33	\$ 71.27 \$ 1.96 \$ 216.33 \$ 2.39 \$ 291.96	\$ 59.84 \$ 59.84 \$ 59.84	\$ 216.33 (4) \$ 2.39 (4) \$ 218.72	\$ 15.10 \$ 15.10 \$ 15.10	\$ 71.27 \$ 1.96 \$ 73.24
<u>P32DMs</u> Lake Shore Ltd Empire	480 9,878 10,358	\$ 10.14 \$ 91.17 \$ 87.42	\$ 4.87 \$ 900.58 (\$ 905.44	1)	(1)	\$ 10.14 \$ 91.17 \$ 87.42	\$ 4.87 \$ 900.58 \$ 905.44
<u>Talgo</u> Cascades	1,199	\$ 140.26	\$ 168.23	\$ 140.26	\$ 168.23 (3)		
Metro Cab Coach Keystone	3,112	\$ 14.17	\$ 44.10			\$ 14.17	\$ 44.10
NC Cars Piedmont	11	\$ 9.60	\$ 0.10			\$ 9.60	\$ 0.10
F40CabBag Cascades Illinois	66 337 403	\$ 140.26 \$ 30.76 \$ 48.69	\$ 9.26 \$ 10.36 \$ 19.62	\$ 140.26 \$ 140.26	\$ 9.26 (3) \$ 9.26	\$ 30.76 \$ 30.76	\$ 10.36 \$ 10.36
Total	284,351	\$ 46.17	\$ 13,129.30	\$ 89.97	\$ 1,668.46	\$ 43.95	\$ 11,460.84

Note: State Supported Services
(1) - NY assumes revenue risk on the Adirondack -- not segregated for this one train.
(2) - NNEPRA has revenue risk.
(3) - Washington State assumed risk on one PDX-SEA RT - not segregated for this one RT
(4) - Caltrans has revenue risk.

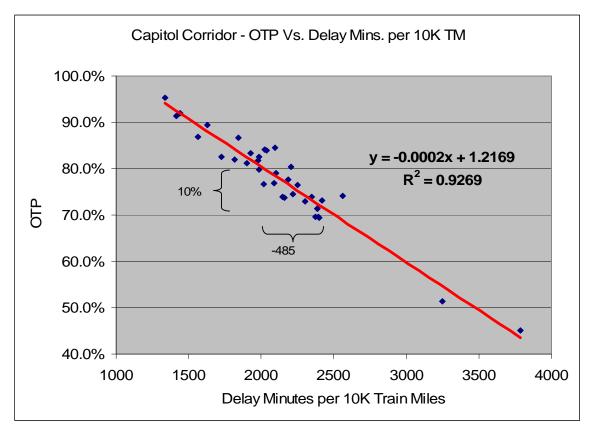
Appendix I - Route OTP vs. Delay minutes

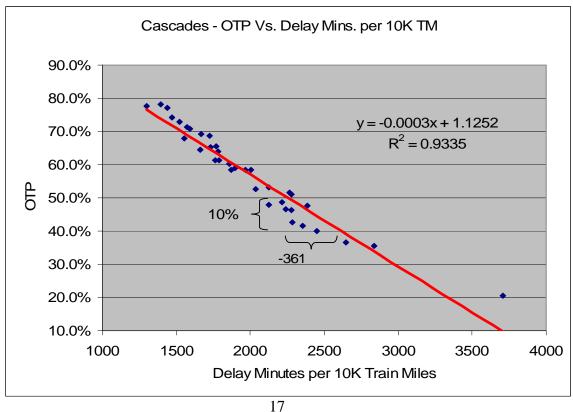
NEC

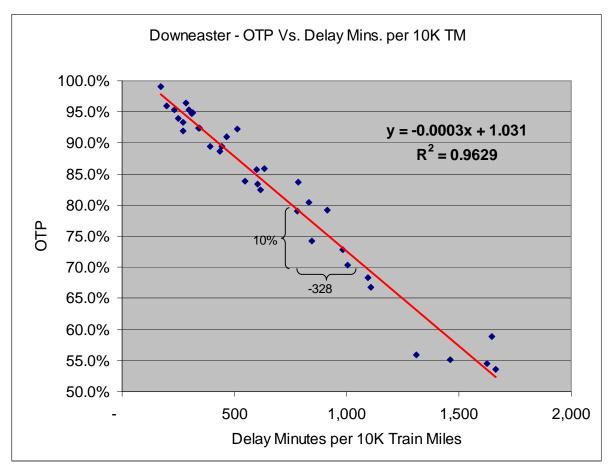


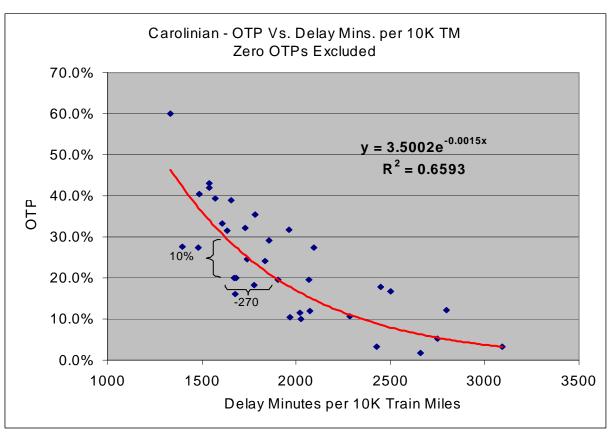


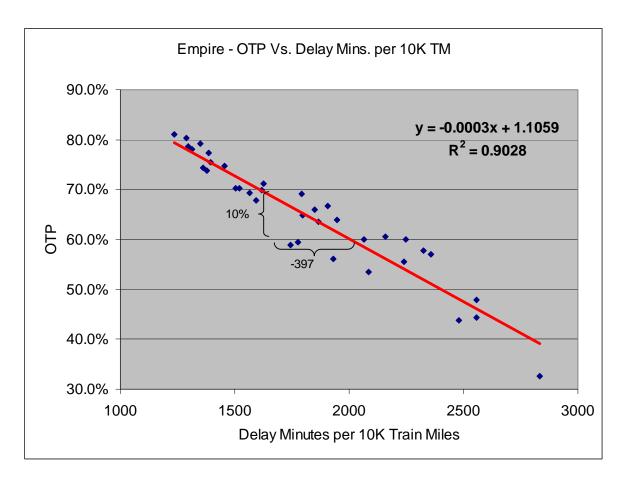
Short Distance

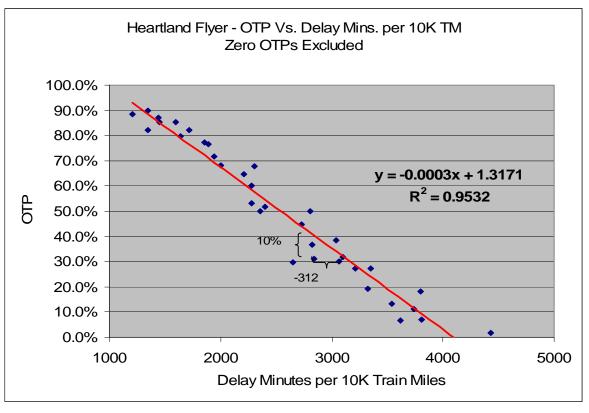


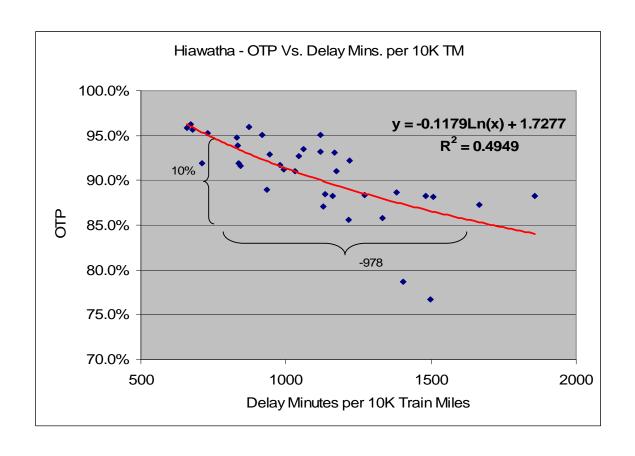


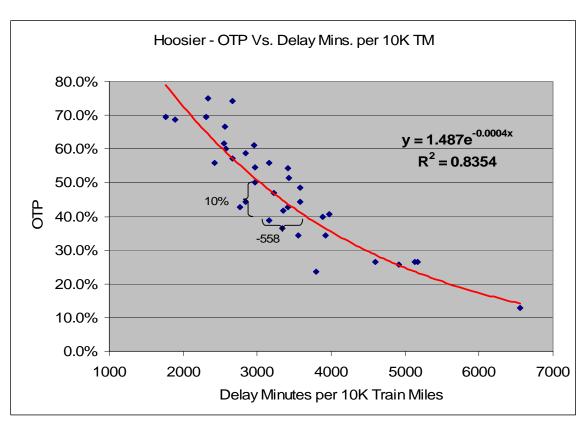


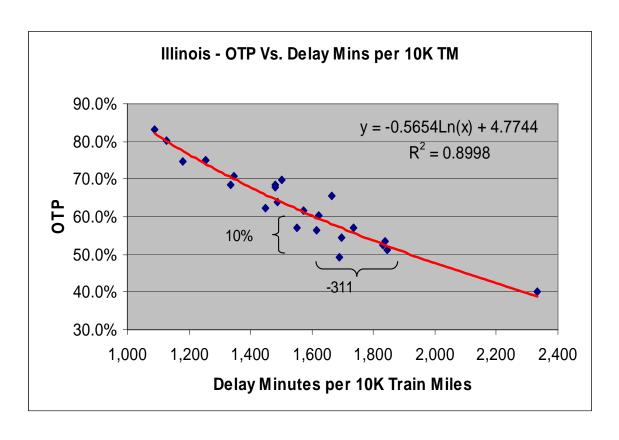


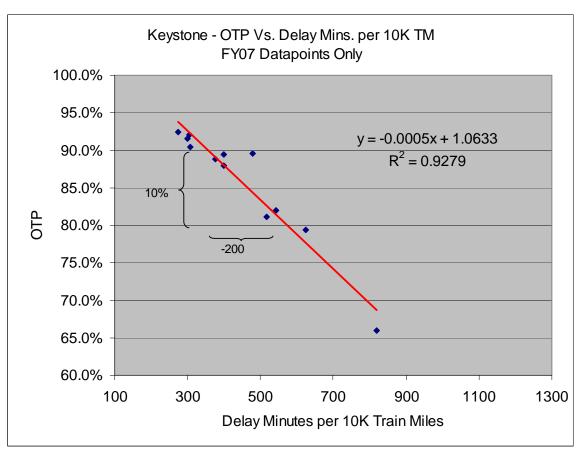


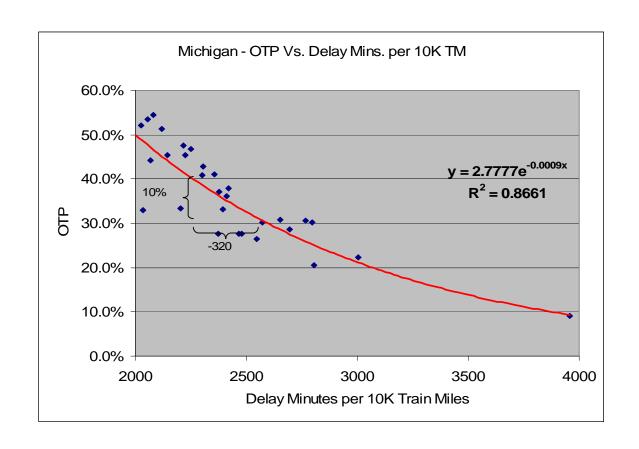


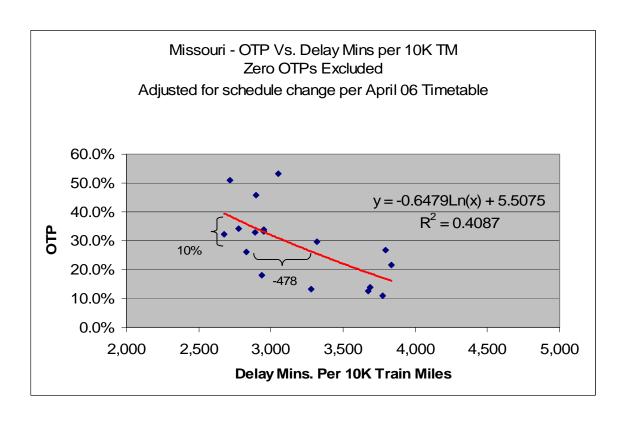


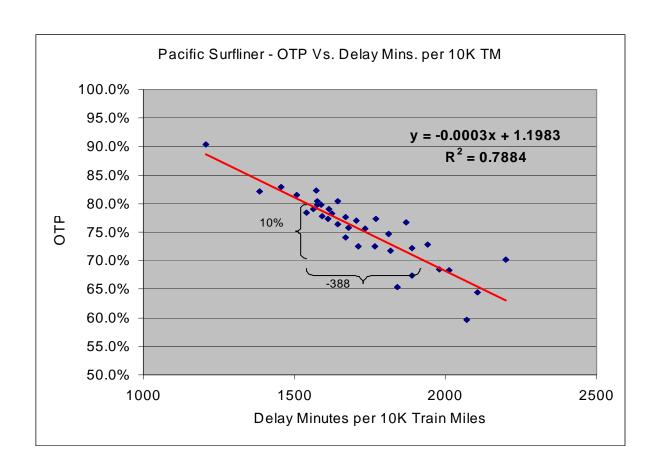


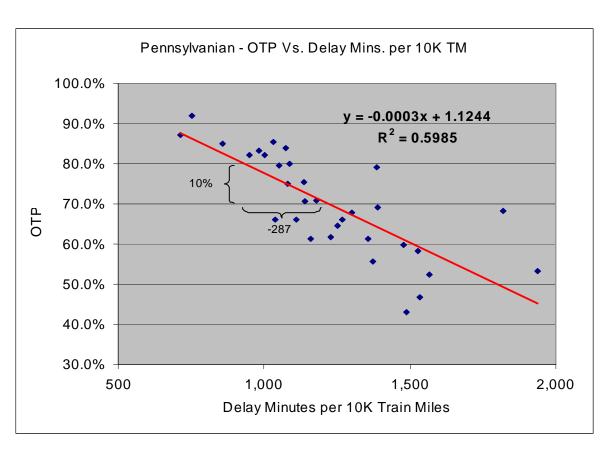


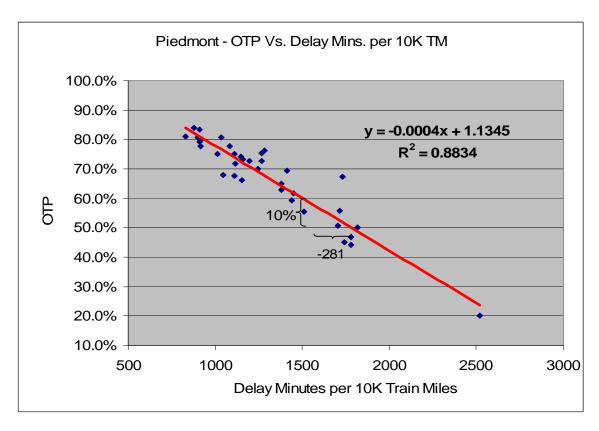


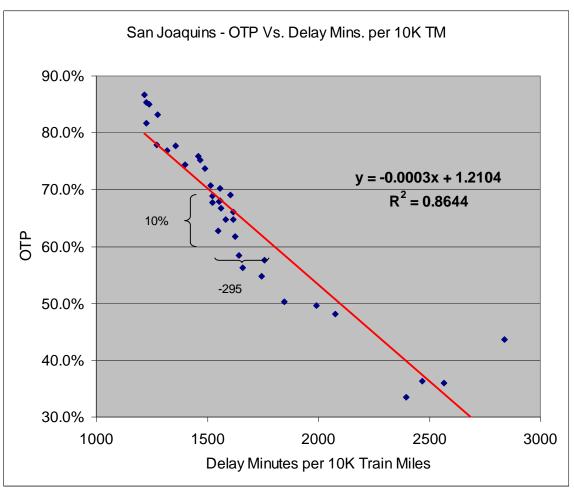




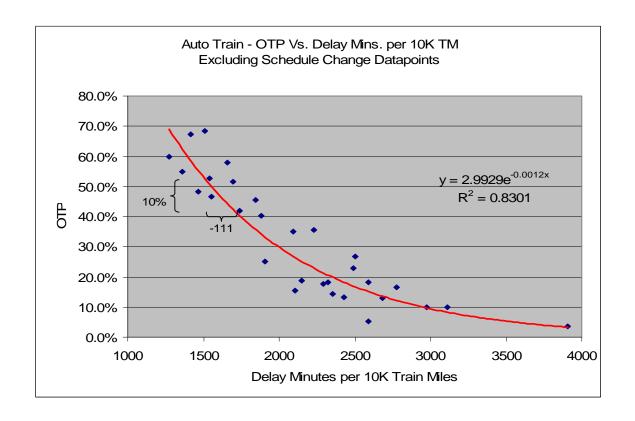


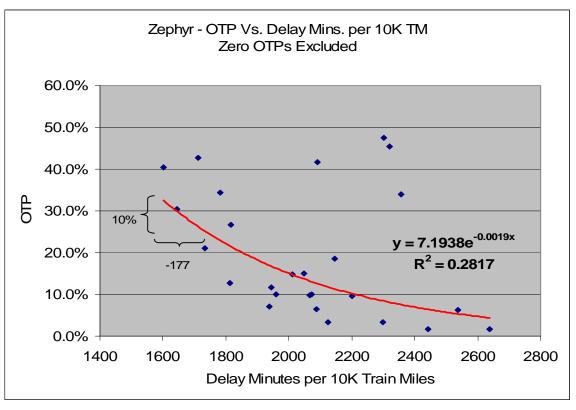


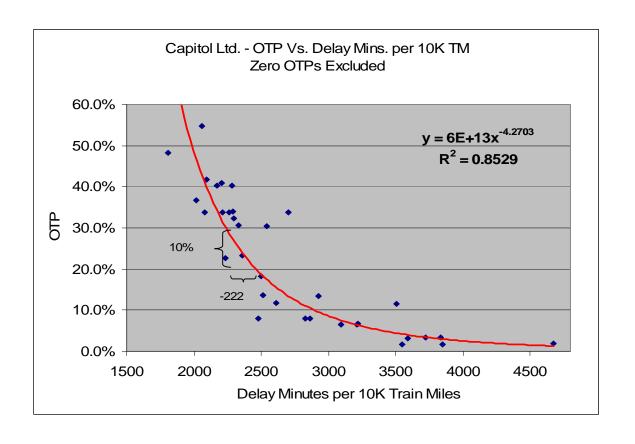


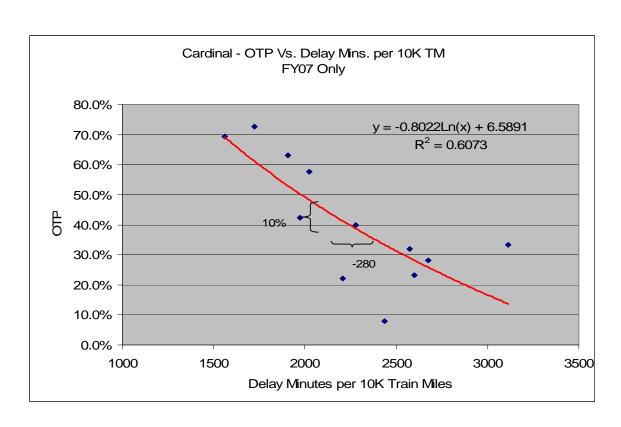


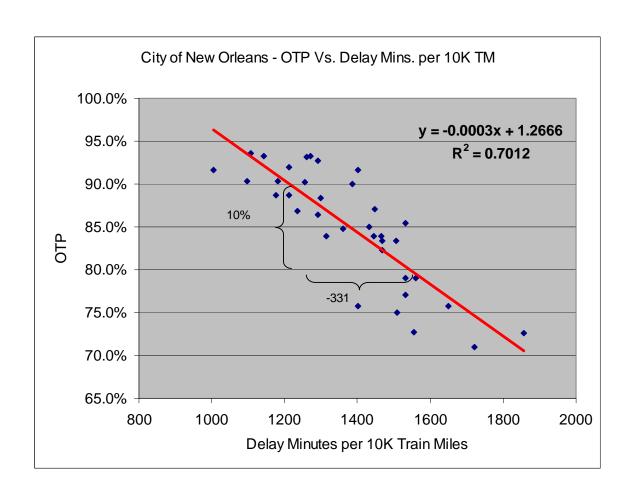
Long Distance

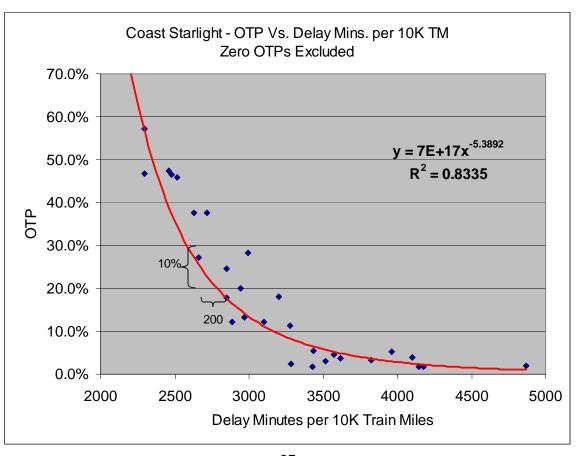


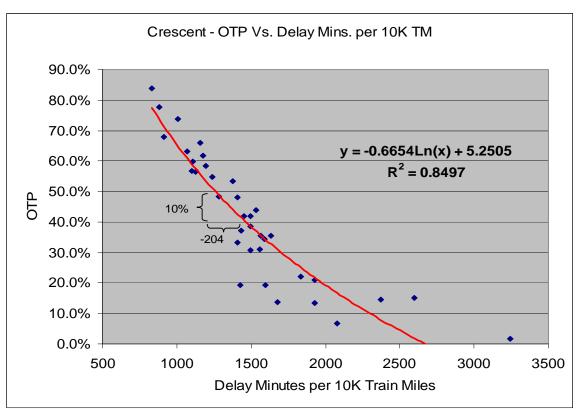


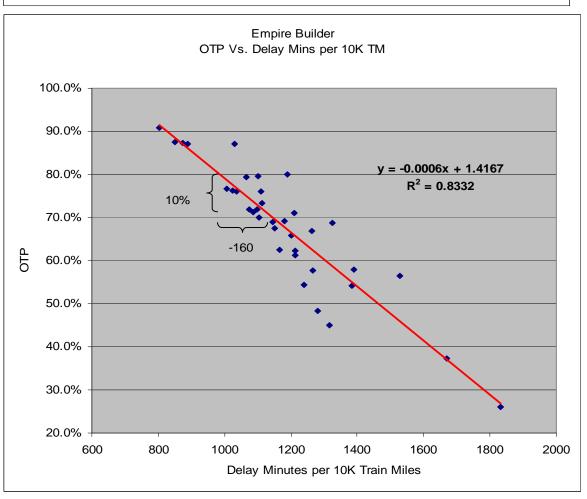


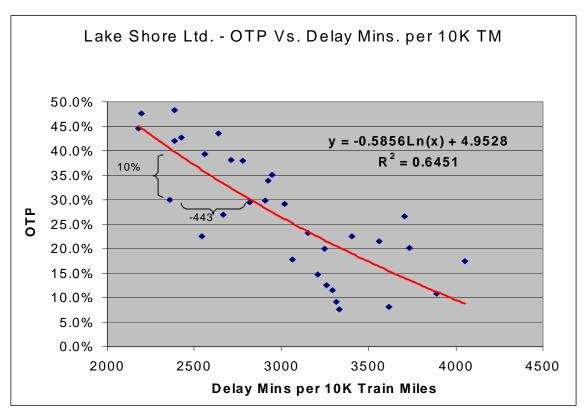


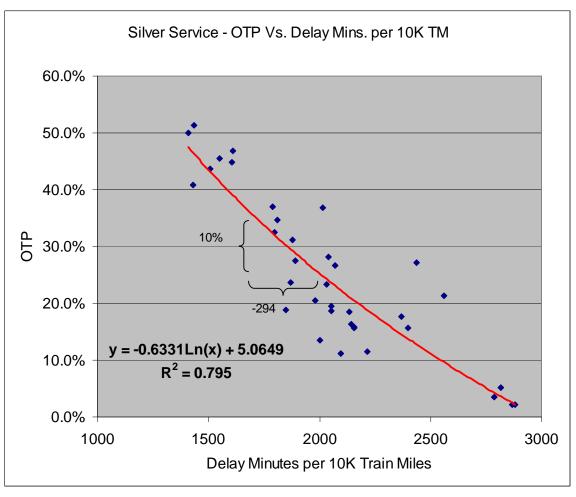


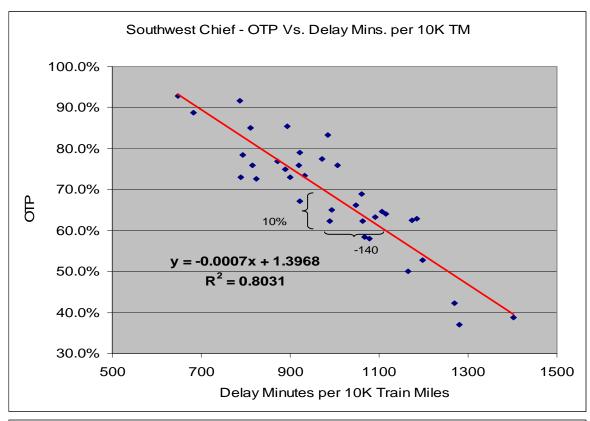


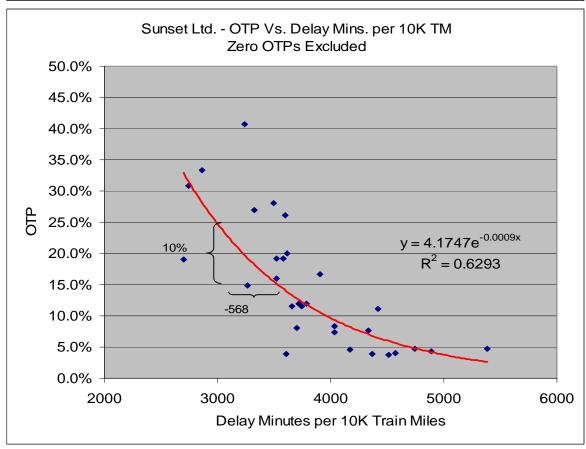


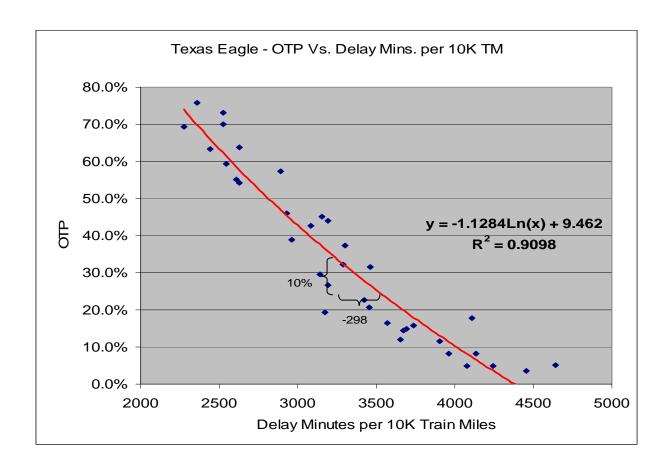












Appendix II - Market Research Ticket Revenue Impact

NEC

Acela Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 11/06/07)

Southend					(FY08 Base)			
			New	<u>/ York-Washir</u>	ngton Travel 1	<u> Time</u>		
			<u>2:25</u>	<u>2:35</u>	<u>2:45</u>	<u>2:55</u>		
		75%	+\$8.0	-\$10.5	-\$27.6	-\$43.3		
	B		+\$23.2	+\$3.8	-\$14.1	-\$30.5		
	SouthendOTP	85%	+\$33.3	+\$13.2	-\$5.2	-\$22.2		
(FY08 Base)	Sort I	90%	+\$39.2	+\$18.8	0	-\$17.2		
		95%	+\$43.0	+\$22.4	+\$3.4	-\$14.1		
<u>Northend</u>					(FY08 Base)			
			<u>N</u>	New York-Boston Travel Time				
			<u>3:10</u>	<u>3:20</u>	<u>3:30</u>	<u>3:40</u>		
		70%	+\$2.2	-\$6.6	-\$14.7	-\$22.3		
	£1	75%	+\$10.3	+\$0.9	-\$7.8	-\$15.8		
	NorthendOTP	80%	+\$15.7	+\$6.0	-\$3.1	-\$11.5		
(FY08 Base)		85%	+\$19.3	+\$9.3	0	-\$8.6		
		90%	+\$21.6	+\$11.4	+\$2.0	-\$6.8		

Regional Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 11/06/07)

Southend			New	√York-Washir	(FY08 Base)	Γime	
			3:00	<u>3:10</u>	3:20	3:30	
		70%	+\$4.4	-\$5.8	-\$15.4	-\$24.4	
	₽	75%	+\$14.4	+\$3.8	-\$6.1	-\$15.4	
(FY08 Base)	SouthendOTP	80%	+\$21.0	+\$10.1	О	-\$9.5	
8	8	85%	+\$24.6	+\$13.6	+\$3.4	-\$6.2	
		90%	+\$26.9	+\$15.9	+\$5.6	-\$4.1	
Northend					(FY08 Base)		
Northeria			N	New York-Boston Travel Time			
			<u>3:50</u>	4:00	4:10	4:20	
		70%	+\$4.9	-\$0.2	-\$5.0	-\$9.5	
	₽	75%	+\$8.2	+\$3.0	-\$2.0	-\$6.6	
(FY08 Base)	NotherdOIP	80%	+\$10.4	+\$5.0	0	-\$4.8	
	5	85%	+\$11.2	+\$5.8	+\$0.7	-\$4.1	
		90%	+\$11.7	+\$6.3	+\$1.2	-\$3.7	

Short Distance

Ethan Allen Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base) New York	c - Rutland Tr	avel Time	
			<u>5:10</u>	<u>5:25</u>	<u>5:40</u>	<u>5:55</u>	<u>6:10</u>
(FY08 Base)	8	33%	+\$0.07	0	-\$0.07	-\$0.14	-\$0.20
	Performance	50%	+\$0.21	+\$0.13	+\$0.06	-\$0.01	-\$0.08
		60%	+\$0.34	+\$0.26	+\$0.18	+\$0.11	+\$0.03
	On-Time	70%	+\$0.44	+\$0.36	+\$0.28	+\$0.20	+\$0.12
	δΙ	80%	+\$0.50	+\$0.42	+\$0.33	+\$0.25	+\$0.18

Vermonter Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			<u>13:10</u>	(FY08 Base) Washingtor 13:25	n - St. Albans 13:40	Travel Time 13:55	<u>14:10</u>
(FY08 Base)	8	59%	+\$0.08	0	-\$0.08	-\$0.15	-\$0.23
	Performance	65%	+\$0.18	+\$0.09	+\$0.01	-\$0.06	-\$0.14
		70%	+\$0.24	+\$0.15	+\$0.07	-\$0.01	-\$0.08
	On-Time	75%	+\$0.28	+\$0.20	+\$0.12	+\$0.04	-\$0.04
	δ	80%	+\$0.32	+\$0.23	+\$0.15	+\$0.07	-\$0.01

Albany-Niagara Falls-Toronto Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)					
			New York - Niagara Falls Travel Time						
			<u>8:50</u>	<u>9:05</u>	<u>9:20</u>	<u>9:35</u>	<u>9:50</u>		
(FY08 Base)	ce	50%	+\$0.75	0	-\$0.71	-\$1.38	-\$2.02		
	Performance	60%	+\$1.85	+\$1.06	+\$0.31	-\$0.41	-\$1.08		
		70%	+\$4.64	+\$3.73	+\$2.87	+\$2.05	+\$1.28		
	On-Time	75%	+\$5.39	+\$4.45	+\$3.56	+\$2.72	+\$1.92		
	Ö	80%	+\$5.88	+\$4.92	+\$4.02	+\$3.15	+\$2.33		

Downeaster Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)					
			Boston - Portland Travel Time						
			<u>2:15</u>	<u>2:30</u>	<u>2:45</u>	<u>3:00</u>	<u>3:15</u>		
(FY08 Base)	nance	78%	+\$0.56	0	-\$0.52	-\$0.99	-\$1.42		
	Performance	80%	+\$0.61	+\$0.04	-\$0.48	-\$0.95	-\$1.38		
		85%	+\$0.70	+\$0.12	-\$0.40	-\$0.88	-\$1.32		
	On-Time	90%	+\$0.76	+\$0.17	-\$0.36	-\$0.84	-\$1.28		

New Haven-Springfield Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base) Washington	ı - Springfield	Travel Time	
			<u>7:00</u>	<u>7:15</u>	<u>7:30</u>	<u>7:45</u>	<u>8:00</u>
(FY08 Base)	Performance	76%	+\$0.69	0	-\$0.64	-\$1.24	-\$1.79
	erform	80%	+\$0.86	+\$0.16	-\$0.50	-\$1.10	-\$1.66
		85%	+\$1.00	+\$0.29	-\$0.37	-\$0.99	-\$1.55
	On-Time	90%	+\$1.09	+\$0.37	-\$0.30	-\$0.91	-\$1.48

Keystone Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)					
			New York - Harrisburg Travel Time						
	<u>ice</u>		<u>3:10</u>	<u>3:25</u>	<u>3:40</u>	<u>3:55</u>	<u>4:10</u>		
(FY08 Base)	Performance	85%	+\$1.76	0	-\$1.61	-\$3.09	-\$4.45		
		90%	+\$1.97	+\$0.19	-\$1.44	-\$2.93	-\$4.30		
	On-Time	95%	+\$2.10	+\$0.32	-\$1.32	-\$2.82	-\$4.20		

Empire (NYP-ALB) Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) New York - Albany Travel Time						
			<u>2:15</u>	2:30	2:45	3:00	<u>3:15</u>		
(FY08 Base)	9	62%	+\$4.44	0	-\$4.03	-\$7.68	-\$11.00		
	Performance	65%	+\$6.55	+\$1.91	-\$2.30	-\$6.12	-\$9.59		
		70%	+\$9.15	+\$4.26	-\$0.18	-\$4.21	-\$7.86		
	On-Time	75%	+\$10.87	+\$5.82	+\$1.23	-\$2.94	-\$6.71		
	Ö	80%	+\$12.00	+\$6.84	+\$2.15	-\$2.11	-\$5.96		

Chicago-St. Louis Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) <u>Chicago - St. Louis Travel Time</u>							
			<u>5:20</u>	<u>5:35</u>	<u>5:50</u>	6:05	<u>6:20</u>			
	Performance	43%	+\$0.56	0	-\$0.53	-\$1.02	-\$1.49			
		55%	+\$1.24	+\$0.65	+\$0.09	-\$0.44	-\$0.95			
		65%	+\$2.50	+\$1.84	+\$1.21	+\$0.62	+\$0.05			
	On-Time	75%	+\$3.57	+\$2.85	+\$2.17	+\$1.52	+\$0.91			
		80%	+\$3.85	+\$3.12	+\$2.42	+\$1.76	+\$1.13			

Hiawatha Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base) Chicago -	Milwaukee T	ravel Time	
	Se		<u>1:15</u>	1:30	<u>1:45</u>	2:00	<u>2:15</u>
(FY08 Base)	Performance	89%	+\$1.53	0	-\$1.35	-\$2.54	-\$3.58
		90%	+\$1.55	+\$0.02	-\$1.34	-\$2.53	-\$3.57
	On-Time	95%	+\$1.62	+\$0.08	-\$1.28	-\$2.48	-\$3.53

Wolverine Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) Chicago - Pontiac Travel Time						
			<u>6:15</u>	<u>6:30</u>	<u>6:45</u>	<u>7:00</u>	<u>7:15</u>		
(FY08 Base) (PY08 Base) (PY08 Base) (Ou-Time Performance	9	34%	+\$1.13	0	-\$1.06	-\$2.04	-\$2.96		
	orman	50%	+\$2.26	+\$1.06	-\$0.07	-\$1.12	-\$2.10		
		60%	+\$3.38	+\$2.10	+\$0.91	-\$0.21	-\$1.25		
	-Time	70%	+\$6.20	+\$4.74	+\$3.37	+\$2.10	+\$0.91		
	O	80%	+\$7.46	+\$5.92	+\$4.47	+\$3.13	+\$1.87		

Chicago-Carbondale (Illini/Saluki) Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)					
			Chicago - Carbondale Travel Time						
			<u>5:15</u>	<u>5:30</u>	<u>5:45</u>	<u>6:00</u>	<u>6:15</u>		
(FY08 Base)	nance	69%	+\$0.39	0	-\$0.37	-\$0.72	-\$1.05		
	Performance	75%	+\$0.69	+\$0.29	-\$0.10	-\$0.46	-\$0.80		
		80%	+\$0.85	+\$0.44	+\$0.05	-\$0.32	-\$0.68		
	On-Time	85%	+\$0.96	+\$0.54	+\$0.14	-\$0.24	-\$0.59		

Chicago-Quincy (IL Zephyr/Carl Sandburg) Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) <u>Chicago - Quincy Travel Time</u>						
			<u>4:10</u>	4:25	4:40	4:55	<u>5:10</u>		
(FY08 Base)	<u>s</u>	65%	+\$0.31	0	-\$0.29	-\$0.57	-\$0.82		
	Performance	70%	+\$0.57	+\$0.24	-\$0.06	-\$0.35	-\$0.62		
		75%	+\$0.74	+\$0.40	+\$0.09	-\$0.21	-\$0.49		
	On-Time	80%	+\$0.86	+\$0.51	+\$0.19	-\$0.12	-\$0.40		
	S	85%	+\$0.93	+\$0.58	+\$0.25	-\$0.06	-\$0.35		

Heartland Flyer Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) Oklahoma City - Fort Worth Travel Time						
			<u>4:00</u>	<u>4:15</u>	4:30	4:45	<u>5:00</u>		
(FY08 Base)	9	29%	+\$0.04	0	-\$0.04	-\$0.08	-\$0.11		
	Performance	45%	+\$0.09	+\$0.05	+\$0.01	-\$0.03	-\$0.07		
		60%	+\$0.20	+\$0.15	+\$0.11	+\$0.07	+\$0.03		
	On-Time	70%	+\$0.25	+\$0.21	+\$0.16	+\$0.12	+\$0.08		
	Ö	80%	+\$0.29	+\$0.24	+\$0.19	+\$0.15	+\$0.10		

Pacific Surfliner Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)						
				Los Angeles - San Diego Travel Time						
			<u>2:30</u>	<u>2:45</u>	<u>3:00</u>	<u>3:15</u>	<u>3:30</u>			
(FY08 Base)	<u>ance</u>	75%	+\$5.83	0	-\$5.09	-\$9.53	-\$13.41			
	Performance	80%	+\$7.04	+\$1.09	-\$4.11	-\$8.65	-\$12.62			
		85%	+\$7.73	+\$1.71	-\$3.55	-\$8.15	-\$12.17			
	On-Time	90%	+\$8.12	+\$2.05	-\$3.24	-\$7.87	-\$11.91			

Cascades Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) Seattle - Portland Travel Time						
			<u>3:20</u>	<u>3:35</u>	<u>3:50</u>	<u>4:05</u>	<u>4:20</u>		
(FY08 Base)	ce	60%	+\$1.91	0	-\$1.69	-\$3.18	-\$4.50		
	Performance	65%	+\$4.34	+\$2.20	+\$0.31	-\$1.35	-\$2.82		
		70%	+\$5.93	+\$3.64	+\$1.63	-\$0.15	-\$1.73		
	On-Time	75%	+\$6.89	+\$4.52	+\$2.42	+\$0.58	-\$1.06		
	Ö	80%	+\$7.46	+\$5.03	+\$2.89	+\$1.00	-\$0.67		

Capitols Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base)								
				Oakland - Sacramento Travel Time							
			<u>1:45</u>	<u>2:00</u>	<u>2:15</u>	<u>2:30</u>	<u>2:45</u>				
(FY08 Base)	nance	75%	+\$3.48	0	-\$2.90	-\$5.32	-\$7.34				
	Performance	80%	+\$3.97	+\$0.42	-\$2.54	-\$5.01	-\$7.08				
		85%	+\$4.26	+\$0.66	-\$2.34	-\$4.84	-\$6.93				
	On-Time	90%	+\$4.42	+\$0.79	-\$2.22	-\$4.74	-\$6.84				

San Joaquins Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base)						
			Oakland - Bakersfield Travel Time						
			<u>5:55</u>	<u>6:10</u>	<u>6:25</u>	<u>6:40</u>	<u>6:55</u>		
(FY08 Base)	Performance	68%	+\$1.71	0	-\$1.52	-\$2.87	-\$4.09		
	erforn	75%	+\$3.48	+\$1.66	+\$0.05	-\$1.39	-\$2.68		
		80%	+\$4.14	+\$2.28	+\$0.63	-\$0.84	-\$2.15		
	On-Time	85%	+\$4.51	+\$2.64	+\$0.97	-\$0.52	-\$1.86		

Adirondack Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base)						
			New York - Montreal Travel Time						
			<u>10:35</u>	<u>10:50</u>	<u>11:05</u>	<u>11:20</u>	<u>11:35</u>		
(FY08 Base)	ce	11%	+\$0.11	0	-\$0.11	-\$0.21	-\$0.31		
(Line pase)	ormar	30%	+\$0.13	+\$0.02	-\$0.09	-\$0.19	-\$0.29		
	e Perf	50%	+\$0.47	+\$0.35	+\$0.24	+\$0.13	+\$0.02		
	-Time	65%	+\$0.90	+\$0.78	+\$0.66	+\$0.54	+\$0.42		
	Ŏ	80%	+\$1.14	+\$1.01	+\$0.89	+\$0.76	+\$0.64		

Blue Water Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) Chicago - Port Huron Travel Time						
			<u>6:45</u>	<u>7:00</u>	<u>7:15</u>	<u>7:30</u>	<u>7:45</u>		
(FY08 Base)	9	33%	+\$0.27	0	-\$0.25	-\$0.49	-\$0.71		
T. (Line pase)	<u>orman</u>	50%	+\$0.50	+\$0.21	-\$0.06	-\$0.31	-\$0.54		
		60%	+\$0.72	+\$0.42	+\$0.14	-\$0.13	-\$0.37		
	On-Time	70%	+\$0.89	+\$0.58	+\$0.28	+\$0.01	-\$0.25		
	Ö	80%	+\$0.99	+\$0.67	+\$0.37	+\$0.09	-\$0.17		

Washington-Newport News Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)					
			New York - Richmond Travel Time						
			<u>6:05</u>	<u>6:20</u>	<u>6:35</u>	<u>6:50</u>	<u>7:05</u>		
(FY08 Base)	<u>ance</u>	73%	+\$1.12	0	-\$1.06	-\$2.05	-\$2.99		
erform	Performance	80%	+\$1.87	+\$0.71	-\$0.38	-\$1.41	-\$2.38		
	Time P	85%	+\$2.18	+\$1.01	-\$0.09	-\$1.14	-\$2.12		
	D-uC	90%	+\$2.39	+\$1.21	+\$0.09	-\$0.96	-\$1.96		

Hoosier State Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) Chicago - Indianapolis Travel Time						
			<u>4:50</u>	<u>5:05</u>	<u>5:20</u>	<u>5:35</u>	<u>5:50</u>		
(FY08 Base)	ce	43%	+\$0.02	0	-\$0.02	-\$0.03	-\$0.05		
	Performance	55%	+\$0.05	+\$0.03	+\$0.01	-\$0.00	-\$0.02		
		65%	+\$0.08	+\$0.06	+\$0.04	+\$0.02	+\$0.00		
	On-Time	75%	+\$0.10	+\$0.08	+\$0.06	+\$0.04	+\$0.02		
	Ö	80%	+\$0.10	+\$0.08	+\$0.06	+\$0.04	+\$0.03		

Kansas City-St. Louis Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			(FY08 Base) St. Louis - Kansas City Travel Time						
			<u>5:25</u>	5:40	<u>5:55</u>	6:10	<u>6:25</u>		
(FY08 Base)	99	28%	+\$0.12	0	-\$0.12	-\$0.23	-\$0.34		
Time Performance	orman	45%	+\$0.23	+\$0.10	-\$0.03	-\$0.14	-\$0.25		
	60%	+\$0.44	+\$0.30	+\$0.16	+\$0.04	-\$0.08			
	On-Time	70%	+\$0.82	+\$0.65	+\$0.50	+\$0.35	+\$0.22		
	O	80%	+\$0.98	+\$0.81	+\$0.65	+\$0.49	+\$0.35		

Pennsylvanian Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)						
			New York - Pittsburgh Travel Time							
			<u>9:10</u>	<u>9:25</u>	<u>9:40</u>	<u>9:55</u>	<u>10:10</u>			
(FY08 Base) Lime Performance	<u> ance</u>	72%	+\$0.15	0	-\$0.14	-\$0.28	-\$0.42			
	Perform	75%	+\$0.19	+\$0.05	-\$0.10	-\$0.24	-\$0.37			
	80%	+\$0.25	+\$0.11	-\$0.04	-\$0.18	-\$0.32				
	Jn-Ti	85%	+\$0.30	+\$0.15	+\$0.00	-\$0.14	-\$0.28			

Pere Marquette Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

			<u>3:45</u>	(FY08 Base) Chicago - G 4:00	Frand Rapids 4:15	Travel Time 4:30	<u>4:45</u>
On-Time Performance	e)	23%	+\$0.23	0	-\$0.22	-\$0.42	-\$0.61
	rman	40%	+\$0.30	+\$0.06	-\$0.16	-\$0.37	-\$0.56
	55%	+\$0.52	+\$0.26	+\$0.03	-\$0.19	-\$0.40	
	Time	70%	+\$0.73	+\$0.46	+\$0.21	-\$0.02	-\$0.24
	Ö	80%	+\$0.81	+\$0.53	+\$0.27	+\$0.03	-\$0.19

Carolinian Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)						
			New York - Charlotte Travel Time							
			<u>13:00</u>	<u>13:15</u>	<u>13:30</u>	13:45	<u>14:00</u>			
(FY08 Base)	8	26%	+\$0.21	0	-\$0.21	-\$0.42	-\$0.62			
On-Time Performance	orman	40%	+\$0.52	+\$0.30	+\$0.08	-\$0.13	-\$0.34			
	55%	+\$1.49	+\$1.26	+\$1.03	+\$0.80	+\$0.58				
	-Time	70%	+\$2.45	+\$2.20	+\$1.96	+\$1.72	+\$1.48			
	Ö	80%	+\$2.79	+\$2.53	+\$2.29	+\$2.04	+\$1.80			

Piedmont Ticket Revenue Impacts from Travel Time and OTP Improvements (prepared 12/18/07)

				(FY08 Base)					
			Raleigh - Charlotte Travel Time						
			<u>2:55</u>	<u>3:10</u>	<u>3:25</u>	<u>3:40</u>	<u>3:55</u>		
(FY08 Base)	nance	74%	+\$0.07	0	-\$0.07	-\$0.13	-\$0.19		
erform	Performance	80%	+\$0.10	+\$0.02	-\$0.05	-\$0.11	-\$0.17		
		85%	+\$0.11	+\$0.04	-\$0.04	-\$0.10	-\$0.16		
	On-Time	90%	+\$0.12	+\$0.04	-\$0.03	-\$0.09	-\$0.15		

Long Distance

Auto Train Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)							
				Lorton-Sanford Travel Time						
			<u>17:30</u>	<u>18:00</u>	<u>18:30</u>	<u>19:00</u>	<u>19:30</u>			
(FY07 Base*)		52%		-\$1.30	-\$2.69	-\$4.10	-\$5.54			
	딤	60%	+\$2.21	+\$0.85	-\$0.59	-\$2.05	-\$3.56			
	Route OTP	70%	+\$4.31	+\$2.90	+\$1.41	-\$0.12	-\$1.68			
	S R	80%	+\$5.52	+\$4.08	+\$2.56	+\$1.00	-\$0.59			
		90%	+\$6.14	+\$4.69	+\$3.14	+\$1.58	-\$0.03			

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

California Zephyr Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
				Chicago-E	meryville Tra	vel Time**	
			<u>52:37</u>	53:07	53:37	<u>54:07</u>	<u>54:37</u>
(FY07 Base*)		10%		-\$0.40	-\$1.03	-\$1.49	-\$1.93
		30%	+\$0.14	-\$0.26	-\$0.89	-\$1.35	-\$1.79
		40%	+\$0.81	+\$0.40	-\$0.25	-\$0.71	-\$1.16
	OTP	50%	+\$2.35	+\$1.92	+\$1.25	+\$0.76	+\$0.30
	Route OTP	60%	+\$4.35	+\$3.90	+\$3.19	+\$2.68	+\$2.19
	_,	70%	+\$5.87	+\$5.40	+\$4.67	+\$4.14	+\$3.63
		80%	+\$6.75	+\$6.27	+\$5.53	+\$4.99	+\$4.47
		90%	+\$7.20	+\$6.71	+\$5.96	+\$5.42	+\$4.89

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

^{**} travel time changes applied to entire route between Chicago and Emeryville

^{**} same time changes are assumed in parallel corridor trains (Chicago-Galesburg)

Capitol Limited Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
				Washingto	n-Chicago Tra	avel Time**	
			<u>17:30</u>	<u>18:00</u>	<u>18:30</u>	<u>19:00</u>	<u>19:30</u>
(FY07 Base*)		15%		-\$0.28	-\$0.56	-\$0.83	-\$1.10
		30%	+\$0.06	-\$0.23	-\$0.50	-\$0.78	-\$1.04
	0.1	40%	+\$0.33	+\$0.04	-\$0.24	-\$0.52	-\$0.79
	Route OTP	50%	+\$0.95	+\$0.65	+\$0.36	+\$0.07	-\$0.22
	Rout	60%	+\$1.76	+\$1.44	+\$1.13	+\$0.83	+\$0.53
		70%	+\$2.38	+\$2.05	+\$1.73	+\$1.41	+\$1.10
		80%	+\$2.73	+\$2.40	+\$2.07	+\$1.75	+\$1.43
		90%	+\$2.92	+\$2.58	+\$2.24	+\$1.92	+\$1.60

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

City of New Orleans Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
			10.22		ew Orleans Tr		24.22
			<u>19:23</u>	<u>19:53</u>	<u>20:23</u>	<u>20:53</u>	<u>21:23</u>
	휘리	80%	-\$0.11	-\$0.37	-\$0.63	-\$0.88	-\$1.13
(FY07 Base*)	Route OTP	87%		-\$0.26	-\$0.52	-\$0.78	-\$1.03
		90%	+\$0.03	-\$0.23	-\$0.49	-\$0.75	-\$1.00

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

^{**} travel time changes applied to entire route between Washington and Chicago

^{**} travel time changes applied to entire route between Chicago and Seattle/Portland

^{**} same time changes assumed for parallel corridor trains (Chicago-Carbondale)

Cardinal Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
				New York	-Chicago Trav	vel Time**	
			<u>24:10</u>	<u>24:40</u>	<u>25:10</u>	<u>25:40</u>	<u>26:10</u>
(FY07 Base*)		38%		-\$0.09	-\$0.16	-\$0.26	-\$0.37
		50%	+\$0.22	+\$0.13	+\$0.05	-\$0.04	-\$0.16
	Route OTP	60%	+\$0.48	+\$0.38	+\$0.30	+\$0.20	+\$0.07
	Route	70%	+\$0.67	+\$0.57	+\$0.49	+\$0.38	+\$0.26
	·	80%	+\$0.78	+\$0.68	+\$0.60	+\$0.49	+\$0.36
		90%	+\$0.84	+\$0.74	+\$0.65	+\$0.55	+\$0.41

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

Coast Starlight Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
				Seattle-Lo	s Angeles Tra	vel Time**	
			<u>35:22</u>	<u>35:52</u>	36:22	<u>36:52</u>	<u>37:22</u>
(FY07 Base*)		20%		-\$0.54	-\$1.12	-\$1.70	-\$2.26
		30%	+\$0.11	-\$0.43	-\$1.02	-\$1.60	-\$2.16
		40%	+\$0.62	+\$0.08	-\$0.52	-\$1.11	-\$1.69
	Route OTP	50%	+\$1.82	+\$1.25	+\$0.62	+\$0.01	-\$0.59
	Route	60%	+\$3.36	+\$2.77	+\$2.11	+\$1.46	+\$0.83
		70%	+\$4.54	+\$3.92	+\$3.24	+\$2.57	+\$1.92
		80%	+\$5.22	+\$4.59	+\$3.89	+\$3.21	+\$2.54
		90%	+\$5.57	+\$4.93	+\$4.23	+\$3.54	+\$2.86

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

^{**} all travel time changes applied to times west of Washington; New York-Wash. times are fixed

^{**} same time changes assumed for parallel corridor trains (Hoosier State)

^{**} all travel time changes applied to times between Eugene, OR and San Luis Obispo, CA

Crescent Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
				New York-N	ew Orleans T	ravel Time**	
			<u>25:51</u>	<u>26:21</u>	<u>26:51</u>	<u>27:21</u>	<u>27:51</u>
(FY07 Base*)		43%		-\$0.29	-\$0.57	-\$0.85	-\$1.13
		50%	+\$0.77	+\$0.47	+\$0.18	-\$0.11	-\$0.40
	OTE	60%	+\$2.08	+\$1.76	+\$1.46	+\$1.15	+\$0.85
	Route OTP	70%	+\$3.07	+\$2.75	+\$2.43	+\$2.11	+\$1.80
		80%	+\$3.64	+\$3.31	+\$2.99	+\$2.67	+\$2.35
		90%	+\$3.94	+\$3.60	+\$3.27	+\$2.95	+\$2.63

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

Empire Builder Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
			<u>45:40</u>	<u>Chicago-</u> 46:10	Portland Trav 46:40	el Time** 47:10	<u>47:40</u>
(FY07 Base*)		75%		-\$0.49	-\$2.44	-\$2.92	-\$3.20
	Route OTP	80%	+\$0.46	-\$0.03	-\$2.00	-\$2.49	-\$2.77
	·	90%	+\$1.02	+\$0.52	-\$1.47	-\$1.96	-\$2.25

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

^{**} all travel time changes applied to times south of Washington; New York-Wash. times are fixed

^{**} travel time changes applied to entire route between Chicago and Seattle/Portland

Lake Shore Limited Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
			,	New York	-Chicago Trav	vel Time**	
			<u>19:22</u>	<u>19:52</u>	<u>20:22</u>	<u>20:52</u>	<u>21:22</u>
(FY07 Base*)		29%		-\$0.54	-\$1.02	-\$1.27	-\$1.72
		40%	+\$0.40	-\$0.16	-\$0.65	-\$0.90	-\$1.36
	Route OTP	50%	+\$1.27	+\$0.69	+\$0.18	-\$0.08	-\$0.56
		60%	+\$2.41	+\$1.79	+\$1.26	+\$0.98	+\$0.48
		70%	+\$3.28	+\$2.63	+\$2.07	+\$1.79	+\$1.27
		80%	+\$3.78	+\$3.11	+\$2.54	+\$2.25	+\$1.72
		90%	+\$4.03	+\$3.36	+\$2.79	+\$2.49	+\$1.96

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

Silver Service Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
				New York-Mia	ami Travel Tir	ne (Meteor)**	
			<u>28:27</u>	<u>28:57</u>	<u>29:27</u>	<u>29:57</u>	<u>30:27</u>
(FY07 Base*)		33%		-\$1.01	-\$2.26	-\$3.54	-\$4.86
	Average OTP (3 routes)	40%	+\$0.96	-\$0.07	-\$1.34	-\$2.64	-\$3.97
		50%	+\$3.71	+\$2.64	+\$1.32	-\$0.03	-\$1.42
		60%	+\$7.29	+\$6.16	+\$4.78	+\$3.36	+\$1.91
		70%	+\$10.01	+\$8.84	+\$7.41	+\$5.94	+\$4.43
		80%	+\$11.58	+\$10.39	+\$8.93	+\$7.43	+\$5.89
		90%	+\$12.38	+\$11.18	+\$9.70	+\$8.19	+\$6.64

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

^{**} all travel time changes applied to times west of Albany; New York-Albany times are fixed

^{**} includes connect losses on Albany-Boston stub train

^{*} combined impacts to Silver Star, Silver Meteor, and Palmetto

^{**} all travel time changes applied to times south of Washington; New York-Wash. times are fixed

Southwest Chief Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
			<u>42:47</u>	<u>Chicago-Lo</u> <u>43:17</u>	os Angeles Tra 43:47	44:17	<u>44:47</u>
(FY07 Base*)	Route OTP	66%		-\$0.12	-\$0.37	-\$0.66	-\$0.87
		70%	+\$0.47	+\$0.35	+\$0.10	-\$0.19	-\$0.41
		80%	+\$1.27	+\$1.14	+\$0.89	+\$0.59	+\$0.37
		90%	+\$1.68	+\$1.55	+\$1.30	+\$0.99	+\$0.77

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

Sunset Limited Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
				New Orleans-	Los Angeles	Travel Time**	
			<u>47:52</u>	48:22	48:52	49:22	<u>49:52</u>
(FY07 Base*)		18%		-\$0.15	-\$0.21	-\$0.31	-\$0.42
	Route OTP	30%	+\$0.03	-\$0.12	-\$0.18	-\$0.28	-\$0.39
		40%	+\$0.18	+\$0.03	-\$0.04	-\$0.14	-\$0.25
		50%	+\$0.52	+\$0.36	+\$0.30	+\$0.19	+\$0.08
		60%	+\$0.96	+\$0.80	+\$0.73	+\$0.61	+\$0.50
		70%	+\$1.29	+\$1.13	+\$1.06	+\$0.94	+\$0.82
		80%	+\$1.48	+\$1.32	+\$1.24	+\$1.13	+\$1.01
		90%	+\$1.58	+\$1.42	+\$1.34	+\$1.22	+\$1.10

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)

^{**} travel time changes applied to entire route between Chicago and Los Angeles

^{**} same time changes are assumed in parallel corridor trains (Chicago-Galesburg)

^{**} travel time changes applied to entire route between New Orleans and Los Angeles

^{**} includes losses on Texas Eagle thru cars at San Antonio

Texas Eagle Ticket Revenue Impacts (millions) from Changes in Travel Time and OTP

			(FY07 Base*)				
			<u>31:54</u>	Chicago-S 32:24	an Antonio Tr	33:24	33:54
(FY07 Base*)		33%		-\$0.24	-\$0.31	-\$0.49	-\$0.84
		40%	+\$0.24	-\$0.00	-\$0.08	-\$0.25	-\$0.61
	Route OTP	50%	+\$0.94	+\$0.69	+\$0.61	+\$0.43	+\$0.07
		60%	+\$1.85	+\$1.59	+\$1.50	+\$1.32	+\$0.94
	8	70%	+\$2.54	+\$2.28	+\$2.18	+\$2.00	+\$1.61
		80%	+\$2.94	+\$2.67	+\$2.57	+\$2.39	+\$2.00
		90%	+\$3.14	+\$2.87	+\$2.77	+\$2.59	+\$2.19

^{*} Spring 2007 timetable, fares, year-to-date OTP, and FY07 annual forecast (prepared 6/14/07)
** all travel time changes applied between Chicago and San Antonio
** same time changes are assumed in parallel corridor trains (Chicago-St. Louis)
** includes losses on Texas Eagle thru cars at San Antonio

Appendix III - Major Contributors

Major Contributors to Report E-09-02

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